# The Franklin Antique Home Report

As Prepared by 02038.com



ANTIQUE HOME REPORT 2009

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# Antique Home Real Estate Market Report

Antique Homes are an Important Part of the Franklin, MA Housing Stock

Percentage of all single family homes in Franklin that are antiques (built before 1930)

According to records maintained by the Town of Franklin Assessors, 17% of the single family housing stock in Franklin are antiques (defined for the purposes of this report as homes built prior to 1930). There currently are 7543 single family homes in Franklin; 1286 of them are antiques.

With a seemingly endless array of architectural styles and regional variants (including New England Colonial, Dutch Colonial, Federal, Greek Revival, Victorian, and Queen Anne) it can be difficult for a home buyer (and sometimes even the home owner) to accurately identify the correct style of an antique home.

Click here to access a good resource describing the architectural styles typically encountered with American antique homes.

For the purposes of this report, an antique home is any residential structure built before 1930 and has two main stylistic expressions:



**Colonial** - In New England, the term typically refers to wood or brick structures with a rectangular shape, 2 to 3 stories high with a gable or hipped roof, usually with attic space and a cellar. Cellars in older colonials may have a dirt floor.



**Victorian** - Period Victorian homes were built in the mid-to-late 19th century. New building techniques freed builders from the traditional "boxy" shape of colonials. Factories produced elaborate decorative woodwork. Victorian homes feature asymmetrical designs, porches, and lots of details (e.g. spindles, round shingles, railings, and brackets), so fanciful designs are common.

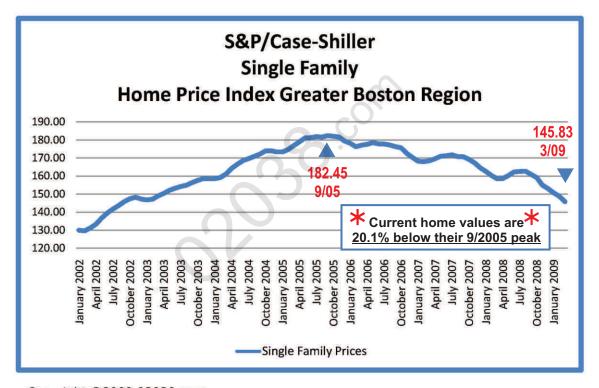
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## MA Home Prices are Down - But Not by That Much Relatively

Median sale prices for housing in Massachusetts have slipped over the last few years.

To help put the MA home price decline into context, we'll look at some important data from the good folks at Standard and Poor's:



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Standard and Poor's publishes a series of indices tracking home values for a total of 20 large US metropolitan regions, including Greater Boston. Collectively known as the S&P/Case-Shiller Home Price Indices, each Index is issued on a monthly basis with a 2 month lag. At the publication date of this report, the most recent Greater Boston Metropolitan Index reflects the performance of Greater Boston home prices as of March 2009.



Down 20.1% - that's how far single family home prices in the Greater Boston market have fallen since their highs in September 2005 (to an Index reading of 145.83 in March 2009 from 182.45 back in September 2005) according to the S&P/Case-Shiller Home Price Index for the Greater Boston region.

Greater Boston's 20.1% home price decline since the 2005 peak looks benign compared to conditions in the hardest hit regional US real estate markets covered by Standard & Poor's.

-53.0% Phoenix

Single family home values in Phoenix have fallen a whopping 53.0% since they peaked back in June 2006 according to the S&P/Case-Shiller Home Price Index for the Phoenix region. The Phoenix Index hit 227.42 back in June 2006 and stood at 106.83 in March 2009, the latest Index reading available.

-50.4% Las Vegas

A 50.4% decline is what has happened to Las Vegas single family homes since their peak back in August 2006. The S&P/Case-Shiller Home Price Index for the Las Vegas region read 234.78 in August 2006 and now is at 116.42 as of March 2009.

-46.1% San

May 06 - Mar 09
San Francisco Francisco

San Francisco home prices are 46.1% off their highs set in May 2006 according to the S&P/Case-Shiller Home Price Index for the San Francisco region (to an Index reading of 117.77 in March 2009 from 218.37 back in May 2006).

So compared with what has happened in the heavily damaged regional real estate markets in America, the Greater Boston real estate market (and by extension all of Massachusetts) is relatively stable.

-20.1% Sept 05 - Mar 09 Greater Boston Region

**Boston** 

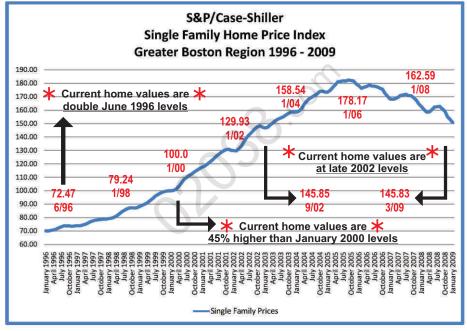
Now we'll look at the price performance of single family homes in the Greater Boston metro market in further detail . . .

## You Might Sell at a Nice Profit Today if You Bought Your Home Before 2002

Below is the S&P/Case-Shiller Boston Index taking a longer-range view of Greater Boston home prices looking back to January 1996. As we have seen, current home values are at late 2002 levels.

Yet they are 45% higher than they were in January 2000 and fully double what they were in June 1996!

So if you bought your Franklin home before 2002, you may have valuable equity in your property.



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Current home values are 45% higher than January 2000 levels
Current home values are double June 1996 levels



As of March 2009 (the most recent reading available on the S&P/Case-Shiller Home Price Index), single family home values in the Greater Boston metropolitan area are 45% higher than they were at the start of 2000.



If you are fortunate to have bought your home prior to 1996, your home very likely has more than doubled in value as of March 2009, according to the S&P/Case-Shiller Home Price Index for the Greater Boston region.

## Franklin Median Prices Show Some Strength in 2009

Median single family home sale prices in Franklin, MA generally tracked the S&P/Case-Shiller Home Price Index for Greater Boston. In Franklin, home prices peaked in 2006, then declined.

But note how Franklin home prices showed some buoyancy in the 1st quarter of 2009, rising 10.9% compared to the 1st quarter of 2008. One quarter does not make a trend, so don't read too much into the 1st quarter 2009 figures. But the statistical price uptick demonstrates that the Franklin market does have strengths.

# Franklin Median Prices

Single Family Homes – 1<sup>st</sup> Quarter Each Year

Franklii	n Median Home Single Family	e Prices	
Year	1st Quarter Median	Percent Change	
2009	\$397,500	+10.9%	
2008	\$358,500	-15.0%	
2007	\$421,500	-11.2%	
2006	\$474,532	+30.0%	
2005	\$366,000	-6.3%	
2004	\$390,450	+ 7.3%	
2003	\$364,000	<b>≅</b> B	

Source: MLSPIN. Copyright 2009 02038.com

As shown in the chart above, median prices in Franklin had fallen sharply for 2 years in a row in 2007 and 2008 after a strong 30% rise in 2006.

After two down years in 2007 and 2008, it makes sense that median prices would bounce back in a community such as Franklin that enjoys so many inherent strong points. Excellent schools, relatively low property taxes and a high quality of life make Franklin a very popular choice among buyers. Such firmly rooted demand would tend to support Franklin home values over the long run. So while home prices are still down from their highs, prospective home sellers in Franklin have reason for guarded optimism as we head deeper into 2009.

## \$8000 1st Time Home Buyer Tax Credit Spurs Market

# 1st Time Home Buyer Credit





First time home buyers are rushing to buy homes in 2009 to take advantage of very low interest rates and the \$8,000 first time buyer tax credit.

The first time home buyer credit is set to expire at the end of 2009. This presents you, as the owner of an antique home, with an important limited time opportunity.

Antique homes typically are lower priced than comparably-sized newer houses; they offer more living area for the dollar. Antiques appeal to first time buyers who often seek the largest home that's within their budget. So antique homes are prime first time home buyer properties.

Additionally, if your antique is a multi-family home, your property is especially suitable for first time home buyers. Many first time buyers purchase multi-famly properties as the ideal way to "boot strap" they way into home ownership. They live in one unit and rent out the other units as a way to help pay the mortgage.

By appealing so much to first-time buyers, antique single and multi-family homes stand to benefit greatly from the 1st time home buyer tax credit. The credit expands the pool of ready buyers looking to buy now and cash in on the tax credit. More buyers competing for a property for sale likely mean a higher home selling price.

The tax credit currently is scheduled to end at the close of 2009 so first time buyers must act this year.

Owners of antique homes can take advantage of that urgency by putting their properties on the market in 2009; they can sell into that new, temporary market strength created by the tax credit and very well may end up selling for more than they would have gotten if the tax credit did not exist!

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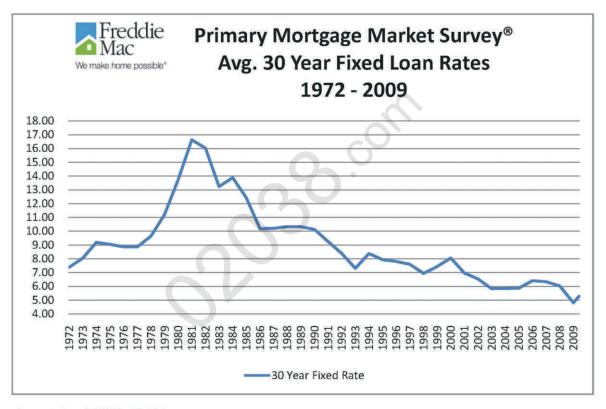
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## Mortgage Interest Rates are at Record Lows

Mortgage interest rates are extremely low. Mortgage interest rates are at levels not seen since their historic lows of 2003. This is helping support the local real estate market.

The Federal Reserve is taking remarkable steps to keep borrowing costs low. In March 2009, the Fed announced plans to purchase \$750 billion in mortgage securities backed by Fannie Mae and Freddie Mac and another \$300 billion of long-term government bonds. The expectation is that these purchases will help keep mortgage interest rates low in 2009.

Low rates help home sellers by spurring buyer demand. And low rates increase <u>your</u> home buying power as well!



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Mortgage Rate Are at Historic Lows, Increasing Your Options as both a Home Seller and Home Buyer

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## You May Have Greater Options Today than You Think



If you're like many homeowners who've owned their current home a long time, you might like to move to a different size or style of home that will better meet your present (and future) needs.

Or maybe your circumstances have changed and you'd like to move to another part of Massachusetts (or another region of the US).

All of the bad real estate and financial news of the past year has made some long-term homeowners feel that now

is not a good time to make a change in their housing situation.

But as we have seen, there are many advantages long-terms homeowners in Franklin enjoy that may make current market conditions favorable to making a move.

## Why Now Might be a Good Time to Change Your Housing Situation

- As we have seen, if you bought your antique home in Franklin before 2002, you may have good equity in the property.
- O The first time home buyer tax credit is spurring buyers to buy homes as soon as possible before the credit expires at the end of 2009. Since antique single and multi-family homes appeal to first time buyers, your antique may be poised to sell more quickly (and for more money) in 2009 because of the tax credit.
- With home prices down both in Massachusetts and across the US, the next home you may want to buy very likely costs a lot less than it would have back in the heady days of 2006.
- O Today's extremely low rates further give you additional financial flexibility and enhance your ability to make a move to a new home (or geographic location) that better suits your needs and lifestyle.

So the question becomes what might your antique home in Franklin be worth in 2009?

# What are Antique Homes Selling For in Franklin?

That's the key question for every owner of an antique home in Franklin.

Starting below and continuing on the next several pages, we'll look at recent sales of antiques homes in Franklin . . .



# Sales of Franklin Antiques June 2008 - Present

# Sales \$149,999 and Below

		Sing	le Family Listings		
771 GARAGE	MLS #: 70653648	Status: SLD	DOM: 233	Sale Price: \$125,000	Sale Date: 7/23/2008
	83 Alpine Pl Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 1 / 0
Section made and	Style: Detached - Col	onial	Acres: 0.12 (5167 sq.ft.)	Living Area: 1428	Year Built: 1880
	Remarks: NOT A SHORT SALE Sold as is. Pre-quals on all offers. Any and all offers are contingent upon receipt of a fully executed and mutually acceptable Purchase & Sale agreement. Including any and all of the			Garage: 0	Parking: 0
				Tax: \$2339	Fy: 2007
1000	seller's addendums. Ti	ne acceptance of go	ood faith monies in escrow is not bind the seller. SELLER	List Price: \$144,900	Off Mkt. Date: 6/29/2008
AL.	MLS #: 70724092	Status: SLD	DOM: 65	Sale Price: \$125,000	Sale Date: 5/9/2008
	281 Union St Franklin, MA 02038		Rooms: 8	Bedrooms: 3	<b>Baths:</b> 1 / 0
	Style: Detached - Col	onial	Acres: 0.39 (17184 sq.ft.)	Living Area: 1328	Year Built: 1900
	Remarks: BRING YOUR INVESTORS, HANDYMEN, OR ANYONE LOOKING FOR A GREAT DEAL. ANTIQUE COLONIAL WITH 3 BEDROOMS ON 2ND FLOR, LYVING ROOM, DINNING ROOM, AND OFFICE ON 1ST FLOOR.			Garage: 0	Parking: 2
				Tax: \$2473	Fy: 2007
	AND KITCHEN, BATH,	FAMILY ROOM IN HE BEST DEAL IN F	WALK OUT BASEMENT. BRING FRANKLIN FOR 2008. BUY NOW	List Price: \$175,900	Off Mkt. Date: 3/14/2008

# Sales \$150,000 - \$199,999

	Single	Family Listings		
	MLS #: 70793662 Status: SLD	DOM: 46	Sale Price: \$150,000	Sale Date: 12/19/2008
THE STATE OF THE S	269 Cottage St Franklin, MA 02038	Rooms: 6	Bedrooms: 2	Baths: 1 / 0
	Style: Detached - Cottage	Acres: 0.19 (8160 sq.ft.)	Living Area: 1632	Year Built: 1925
	Remarks: Nice house in with a ton of pote		Garage: 0	Parking: 3
Constitution of the last of th	Convenient to the Franklin services There house Seller shall not be bound until bot		Tax: \$2912	Fy: 2008
	purchase and sale. All offers must be accon \$1000 deposit.	List Price: \$189,900	Off Mkt. Date: 11/3/2008	
	MLS #: 70706750 Status: SLD	DOM: 110	Sale Price: \$160,000	Sale Date: 6/30/2008
DESIGNATION OF THE PERSON	17 Farrington St Franklin, MA 02038	Rooms: 4	Bedrooms: 1	Baths: 1 / 0
	Style: Detached - Antique	Acres: 0.2 (8968 sq.ft.)	Living Area: 656	Year Built: 1913
THE PERSON NAMED IN	Remarks: Seller will pay buyer 10, 000 ba		Garage: 0	Parking: 1
Section 12	update this adorable cozy 1/2 bedroom hor for you to enjoy all your family cookouts. L		Tax: \$2657.11	Fy: 2008
	great neighborhood. Some cosmetic work the Franklin. Don't pay another months rent, q	to do but what a value for	List Price: \$180,000	Off Mkt. Date: 5/23/2008
ACTOR CONTRA	MLS #: 70679796 Status: SLD	DOM: 233	Sale Price: \$161,000	Sale Date: 7/31/2008
	287 Cottage St Franklin, MA 02038	Rooms: 8	Bedrooms: 4	Baths: 2 / 1
The state of the s	Style: Detached - Other (See Remarks)	Acres: 0.25 (10904 sq.ft.)	Living Area: 1776	Year Built: 1890
Sen E . T. I I'm	Remarks: Bank owned property being sol	Garage: 0	Parking: 4	
	or proof of funds required with all offers, \$ funds). Upon accepted offer, P&S and Adde	Tax: \$2596.87	Fy: 2007	
	48 hours or asset will be returned to active addendum is available for buyer review price	List Price: \$174,900	Off Mkt. Date: 7/7/2008	
175	MLS #: 70627214 Status: SLD	DOM: 285	Sale Price: \$178,000	Sale Date: 11/21/2008
	14 Ray Hill Road Franklin, MA 02038	Rooms: 6	Bedrooms: 3	Baths: 2 / 0
THE P. LEWIS CO., LANSING, MICH.	Style: Detached - Colonial	Acres: 0.08 (3920 sq.ft.)	Living Area: 1296	Year Built: 1890
	Remarks: NOT A SHORT SALE Sold as is. offers are contingent upon receipt of a fully	Garage: 0	Parking: 2	
	acceptable Purchase & Sale agreement. Inc	Tax: \$1973	Fy: 2004	
	seller's addendums. The acceptance of goo without an executed P&S Agreement does MAY TAKE 3. TO		List Price: \$182,900	Off Mkt. Date: 9/25/2008
THE WHEN	MLS #: 70729077 Status: SLD	DOM: 2	Sale Price: \$186,000	Sale Date: 4/10/2008
	229 Bent Street Franklin, MA 02038	Rooms: 6	Bedrooms: 2	Baths: 1 / 0
IIII II American	Style: Detached - Colonial	Acres: 0.42 (18531 sq.ft.)	Living Area: 903	Year Built: 1900
	Remarks: This old style home would be gi		Garage: 0	Parking: 4
	investors. First floor features a eat in kitche bedrooms on second floor. New 1 1/2 year		Tax: \$2769	Fy: 2008
		Special for Security (Colonial)	List Price: \$219,900	Off Mkt. Date: 3/21/2008
	MLS #: 70883923 Status: SLD	DOM: 24	Sale Price: \$195,000	Sale Date: 4/29/2009
THE RESERVE	254 Summer St Franklin, MA 02038	Rooms: 7	Bedrooms: 3	Baths: 1 / 0
	Style: Detached - Bungalow	Acres: 0.17 (7535 sq.ft.)	Living Area: 1316	Year Built: 1925
THE PROPERTY OF	Domarker Estate sale - Spacious Ruppalou	with 3 bedrooms, front sitting	Garage: 0	Parking: 3
			G-Controlly (Col)	MANNAGATEROPA
	room, kitchen with pantry and 3-season re driveway/carport. Pest treatment 1 year ac	ar porch. Shared	Tax: \$2911 List Price: \$242,900	Fy: 2009 Off Mkt. Date: 3/27/2009

# Sales \$200,000 - \$249,999

		Sing	le Family Listings		
	MLS #: 70791483	Status: SLD	DOM: 43	Sale Price: \$213,000	Sale Date: 8/29/2008
	19 Geb St Franklin, MA 02038		Rooms: 4	Bedrooms: 2	Baths: 1 / 0
	Style: Detached - Bur	galow	Acres: 0.23 (9884 sq.ft.)	Living Area: 832	Year Built: 1921
	Remarks: Charming bungalow with front porch situated on a large, level			Garage: 0	Parking: 2
THE RESERVE OF THE PARTY OF THE	lot, convenient to I-49	5, commuter route	Tax: \$2628	Fy: 2008	
	floors, sunny kitchen, gas heat. Priced to sell fast, so be sure to visit and make an offer.			List Price: \$219,900	Off Mkt. Date: 8/1/2008
	MLS #: 70677427	Status: SLD	DOM: 158	Sale Price: \$225,000	Sale Date: 5/28/2008
	6 Sugarbeet Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 1 / 0
	Style: Detached - Col	onial	Acres: 0.19 (8409 sq.ft.)	Living Area: 1688	Year Built: 1890
I Ham worth			kichen and bathroom flooring,	Garage: 0	Parking: 3
The second second			ter top in kitchen, newer carpet	Tax: \$2614	Fy: 2007
人工工工艺艺艺	in dining room., most	lighting fixtures rep	laced, freshly painted, ig system is aprox. 7 years old	List Price: \$239,900	Off Mkt. Date: 5/6/2008
			d, plus vinyl siding. Walk to		
150 Marie	MLS #: 70699590	Status: SLD	DOM: 70	Sale Price: \$236,000	Sale Date: 6/13/2008
tallat es	13 Queen St Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 1 / 0
Initial 2	Style: Detached - Cole	onial	Acres: 0.22 (9492 sq.ft.)	Living Area: 1602	Year Built: 1900
			Charm and Character Abounds in		Parking: 4
	this Antique Colonial *French Doors *Wood Floors *Wrap Around Farmers Porch *Inviting Screened Porch *Updated Heating *Two Car Detached			Tax: \$2538	Fy: 2007
	Garage *Walk to Com			List Price: \$249,900	Off Mkt. Date: 3/27/2008
500	MLS #: 70700877	Status: SLD	DOM: 118	Sale Price: \$237,500	Sale Date: 3/7/2008
HIN X	39 MCCARTHY STREE Franklin, MA 02038	Ţ	Rooms: 7	Bedrooms: 3	Baths: 2 / 0
THE R. LEWIS	Style: Detached - Col	onial	Acres: 0.18 (8169 sq.ft.)	Living Area: 1310	Year Built: 1900
D. P. S.	Remarks: SELLER WANTS OFFERS. THIS IS YOUR CHANCE TO LIVE IN			Garage: 1	Parking: 3
	FRANKLIN AT GREAT		Tax: \$2565.86	Fy: 2007	
***	DONE, JUST MOVE IN. WONDERFUL IN TOWN LOCATION OF LIKE HOMES, SHORT WALK TO TOWN AND TRAIN. QUIET NEIGHBORHOOD, NICE LEVEL YARD, & 1 CAR GARAGE. ENCLOSED HEATED PORCH ADDS ADDITIONAL S.F. GLEAMING HARDWOOD FLOORS, NEW CARPETING, TO			<b>List Price:</b> \$249,999	Off Mkt. Date: 2/16/200
	MLS #: 70895969	Status: SLD	DOM: 54	Sale Price: \$249,900	Sale Date: 6/1/2009
1	11 Landry St Franklin, MA 02038		Rooms: 4	Bedrooms: 2	Baths: 1 / 1
	Style: Detached - Col	onial	Acres: 0.17 (7381 sq.ft.)	Living Area: 1248	Year Built: 1890
			n Franklin at a great price!	Garage: 1	Parking: 3
2 2 2 2			windows, doors, flooring, paint,	Tax: \$2881	Fy: 2009
The second secon	I carpeting & pathroom	s. KUOT IS ONLY 4 VE	ars old. Close to commuter rail &	List Price: \$249,900	Off Mkt. Date: 5/24/200

# Sales \$250,000 - \$299,999

		Single	Family Listings		
是 《 图 图	MLS #: 70624518 574 Pond St Franklin, MA 02038	Status: SLD	DOM: 503 Rooms: 8	Sale Price: \$250,000 Bedrooms: 4	Sale Date: 5/8/2008 Baths: 1 / 0
	Style: Detached - Antique Acres: 1.29 (56192 sq.ft.)  Remarks: Beautiful Antique Cape, Modern Conveniences, First Floor Laundry, Detached Garage, One Bedroom has Fireplace, French Doors in Diping Room to 4 Season Porch. Wide Pipe Floors! Beautiful Private Deck			Living Area: 2152 Garage: 1 Tax: \$3313 List Price: \$265,000	Year Built: 1750 Parking: 4 Fy: 2007 Off Mkt. Date: 3/1/2008
	MLS #: 70746131	Status: SLD	DOM: 47	Sale Price: \$258,500	Sale Date: 6/27/2008
Course Salla (197)	1385 Pond St Franklin, MA 02038		Rooms: 12	Bedrooms: 4	Baths: 2 / 0
	large lot. This hidden of pillars, walk out bay wi connected to town sew	opportunity to own t gem boasts plenty of indow, crown moldin yer, town water and	Acres: 0 (1.04 sq.ft.) this substantial size home on curb appeal; front porch with togs, circular driveway, newly plenty of parking. Currently wo family. Unfinished third f	Living Area: 2226 Garage: 0 Tax: \$3496.61 List Price: \$275,000	Year Built: 1900 Parking: 8 Fy: 2008 Off Mkt. Date: 4/24/2008
The same of the	MLS #: 70796754	Status: SLD	DOM: 178	Sale Price: \$265,000	Sale Date: 3/6/2009
	123 Cottage St Franklin, MA 02038		Rooms: 9	Bedrooms: 4	Baths: 1 / 1
	Style: Detached - Colo Remarks: Family Hon of Character and Charr Throughout *Gorgeous Maintained *Enclosed	ne for Generations, F m *Beautiful Wood B s Hardwood Flooring Back Patio for Entert	Acres: 0.24 (10429 sq.ft.) First Time Offered for Sale *Full uilt-In's *Very Spacious *First Floor Bedroom *Lovingly aining *Unbelievable Over ation *Convenient to Major	Tax: \$3112	Year Built: 1903 Parking: 2 Fy: 2008 Off Mkt. Date: 1/17/2009
	MLS #: 70895806	Status: SLD	DOM: 53	Sale Price: \$274,900	Sale Date: 5/27/2009
of his see	68 N PARK STREET Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 2 / 0
	Style: Detached - Cold	onial	Acres: 0.45 (19700 sq.ft.)	Living Area: 1404	Year Built: 1909
	buyers. Updated kitche hardwood floors through	en & baths, new mol- gh- out and many ex ster bedroom, and a	the perfect home for first-time dings & freshly painted interior, tras. There are two staircases - front hall staircase. The lot is ion, in-la	Garage: 1 Tax: \$2979.04 List Price: \$274,900	Parking: 6 Fy: 2009 Off Mkt. Date: 5/26/2009
	MLS #: 70719881	Status: SLD	DOM: 89	Sale Price: \$278,500	Sale Date: 6/25/2008
	48 West St Franklin, MA 02038		Rooms: 8	Bedrooms: 4	Baths: 1 / 0
VIII III	Style: Detached - Cold	onial	Acres: 0.12 (5227 sq.ft.)	Living Area: 1804	Year Built: 1918
	Remarks: Charming F	OUR Bedroom Fede	ral Hip Roof Colonial within	Garage: 0	Parking: 3
	Plan**Open Foyer**Ne Painted**Updated Hea	ewly Refinished Hard sting, Electric, and Pl som**French Door to	Warranty**Open Floor dwoods**Newly umbing**Bright, Spacious b Eat-in Kitchen**Solid com**Flat-to	Tax: \$2790 List Price: \$295,000	Fy: 2007 Off Mkt. Date: 5/30/2008
X1 WV	MLS #: 70862006	Status: SLD	DOM: 194	Sale Price: \$288,600	Sale Date: 2/9/2009
Mary Carl	271 Main St Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 1 / 1
12101	Style: Detached - Cold	onial	Acres: 0.32 (14088 sq.ft.)	Living Area: 1769	Year Built: 1890
121 121 11 11 11			narming Antique Colonial just	Garage: 0	Parking: 2
	charm of yesterday she the wide pine flooring	ow from your first st on the second story.	th Square. Character and ep on the Farmer's Porch to Updated kitchen & baths, e deck overlooking large, level	Tax: \$3022 List Price: \$289,900	Fy: 2008 Off Mkt. Date: 1/19/2009
- 8	MLS #: 70875334	Status: SLD	DOM: 37	Sale Price: \$297,000	Sale Date: 5/4/2009
	281 Union St Franklin, MA 02038		Rooms: 7	Bedrooms: 3	Baths: 1 / 1
HII II	Style: Detached - Cold	has just about every	Acres: 0.39 (17184 sq.ft.) thing new. Fabulous rehab ulation, Low-E high	Living Area: 1568 Garage: 1 Tax: \$2717.66	Year Built: 1900 Parking: 4 Fy: 2009
	amp electrical, child pro	ofed electrical outle	ing system, cent a/c, 200 ts, 1 &1/2 new baths, custom dand more! Set on over 17,	List Price: \$299,900	Off Mkt. Date: 3/21/2009

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# Sales \$300,000 and Higher

		Single	Family Listings		
	MLS #: 70749371 435 Chestnut St Franklin, MA 02038	Status: SLD	DOM: 28 Rooms: 7	Sale Price: \$300,000 Bedrooms: 3	Sale Date: 5/28/2008 Baths: 1 / 0
	Style: Detached - Cape Acres: 0.5 (21981 sq.ft.)  Remarks: Immaculate, charming 3 BR home, fenced yard, beautifully			Living Area: 1354 Garage: 2 Tax: \$3048 List Price: \$299,500	Year Built: 1900 Parking: 4 Fy: 2008 Off Mkt. Date: 5/21/2008
	enclosed porch overloo boasts a large updated Hardwoods thruout mo	bdrm col. w/front w king a lovely fenced i eat-in kitchen w/lots st of the home. Abov	POM: 97 Rooms: 7 Acres: 0.13 (5596 sq.ft.) rap around porch and rear in back yard. This home of cabinet/counter space. e the 1 car detached garage eleted as office or rec. room.	Sale Price: \$300,000 Bedrooms: 3 Living Area: 1352 Garage: 1 Tax: \$3094 List Price: \$300,000	Sale Date: 11/14/2008 Baths: 1 / 1 Year Built: 1880 Parking: 5 Fy: 2008 Off Mkt. Date: 9/29/2008
	exterior. Victorian w/gii upgrades to make the ' floors 1st&2nd, Newer	dered between \$299 ngerbread and origina 'newer" home buyer windows, water heat	POM: 287 Rooms: 6  Acres: 0.08 (3818 sq.ft.) -310K! Freshly painted al details!Absolutely wonderful envious too! OAK hardwood er, furnace. Oak cabines d bl oven range, DW&	Sale Price: \$300,000 Bedrooms: 3 Living Area: 1123 Garage: 0 Tax: \$2861 List Price: \$310,000	Sale Date: 3/20/2008 Baths: 1 / 1 Year Built: 1880 Parking: 4 Fy: 2007 Off Mkt. Date: 2/15/2008
	yard with brick patio, g	e Reduction!! Priced : que with 5 yr old gar s; furnace, wiring, plu arage and house acc grap around 3 season	age and master suite umbing. Huge private back	Sale Price: \$303,000 Bedrooms: 4 Living Area: 1991 Garage: 1 Tax: \$2934 List Price: \$309,000	Sale Date: 5/9/2008 Baths: 2 / 1 Year Built: 1880 Parking: 6 Fy: 2006 Off Mkt. Date: 3/7/2008
	hardwoods, built-ins, a cherry cabinet kitchen, bath, wood stove, new	on nice antique with cre+ backyard with a tin ceiling & beadboo er windows, town wa	POM: 153 Rooms: 7  Acres: 1.06 (46304 sq.ft.) I large lot. Amenities include: pple trees, great garden, ard in dining room, updated ter & sewer. Located on quiet i. Furnace replaced in	Sale Price: \$310,000 Bedrooms: 4 Living Area: 1666 Garage: 1 Tax: \$2956 List Price: \$319,900	Sale Date: 3/28/2008 Baths: 1 / 1 Year Built: 1860 Parking: 4 Fy: 2007 Off Mkt. Date: 2/19/2008
	tile baths, and vaulted of this beautifully appoints	& granite kitchen, go ceilings w/ skylights a ed & updated hip roo ing Keller Elementary	DOM: 26 Rooms: 7 Acres: 0.46 (20148 sq.ft.) are just some of highlights of of colonial within easy walk to y & Sullivan Middle schools. 3	Sale Price: \$321,000 Bedrooms: 3 Living Area: 1536 Garage: 0 Tax: \$3049 List Price: \$319,900	Sale Date: 10/9/2008 Baths: 2 / 1 Year Built: 1926 Parking: 6 Fy: 2008 Off Mkt. Date: 9/30/2008

# Sales of Franklin Antique Multi-Family Homes June 2008 - Present

		Mu	lti-Family Listings		
	MLS #: 70726231 8 Hillside Road Franklin, MA 02038	Status: SLD	DOM: 253 Rooms: 3 / 3 / /	Sale Price: \$210,000 Bedrooms: 1 / 1 / /	Sale Date: 7/25/2008 Baths: 1 / 1 / /
	Type: 2 Family Units Remarks: Wonderful family in excellent con laminate flooring, space	opportunity for ho dition. Perfect for clous updated kitch and Commuter rai	Acres: 0.08 (3405 sq.ft.) ome ownership! Very nice 2 the owner occupant. New ens. Conveniently located I. Move from that rental ome!	Living Area: 1296 Garage: 0 Tax: \$3163.91 List Price: \$250,000	Year Built: 1900 Parking: 4 Fy: 2007 Off Mkt. Date: 5/8/2008
	MLS #: 70831690	Status: SLD	DOM: 50	Sale Price: \$212,000	Sale Date: 12/31/2008
-	42-44 Worsted Street Franklin, MA 02038		Rooms: 4 / 7 / /	Bedrooms: 2 / 4 / /	Baths: 1 / 1 / /
	Come and see this large bedrooms, 2 baths, no floors throughout, 2 ca	MOST \$100, 000 I ge 2 family on a ni ew windows on 2nd ar detached garage tilities for each un	Acres: 0.16 (7292 sq.ft.) BELOW ASSESSED VALUE!! ice corner lot, featuring 6 id and 3rd floor, hardwood e with seperate elec panel, and it with 1st floor vacant and	Living Area: 2040 Garage: 2 Tax: \$3232.68 List Price: \$225,000	Year Built: 1900 Parking: 4 Fy: 2008 Off Mkt. Date: 11/26/2008
1	MLS #: 70719277	Status: SLD	DOM: 4	Sale Price: \$265,000	Sale Date: 3/31/2008
	12 Garden Street Franklin, MA 02038		Rooms: 5 / 5 / /	Bedrooms: 2 / 2 / /	Baths: 1 / 1 / /
THE PARTY OF THE P	Type: 2 Family Units		Acres: 0.2 (8830 sq.ft.)	Living Area: 1776	Year Built: 1906
111	property. Nice 2 family Quiet side street, walk sold and inspected in a	<ol> <li>each unit with 2 cing distance to De as is condition. Cal</li> </ol>	to buy this great investment beds, 1 bath, and hardwoods. an College. This property is Il for sellers addendum prior to yed with seller to submit offer.	11	Parking: 3 Fy: 2007 Off Mkt. Date: 3/4/2008
ATT 400	MLS #: 70679815	Status: SLD	DOM: 247	Sale Price: \$295,000	Sale Date: 5/28/2008
	13 East St Franklin, MA 02038		Rooms: 5 / 4 / 3 / 0	Bedrooms: 2 / 2 / 1 / 0	Baths: 2 / 1 / 1 / 0
C TO THE REAL PROPERTY.	Type: 3 Family Units	: 3	Acres: 0.13 (5559 sq.ft.)	Living Area: 2800	Year Built: 1800
	Remarks: Great 3 family in center of town. All units in good shape. Good opportunity for professional to operate business, Walk to train and shopping. Off street parking. Building zoned for commercial or residential use.			Garage: 0 Tax: \$3294 List Price: \$325,000	Parking: 6 Fy: 2007 Off Mkt. Date: 4/21/2008
	MLS #: 70703890	Status: SLD	DOM: 108	Sale Price: \$305,000	Sale Date: 7/2/2008
in Ass	17 Alpine Place Franklin, MA 02038		Rooms: 5 / 6 / /	Bedrooms: 2 / 4 / /	Baths: 1 / 1 / /
Philadel Co.	Type: 2 Family Units	: 2	Acres: 0.26 (11326 sq.ft.)	Living Area: 2358	Year Built: 1900
Sec. Phillips	Remarks: This 2 fam	ily is being offered	as a short sale subject to 3rd	Garage: 1	Parking: 4
	pond with waterfall, 1	car garage, dog k s, 1st. fl. apt. has	arge fenced yard, tranquil kennel. Many upgrades built in washer, dryer, & knient to shopping and	Tax: \$0 List Price: \$319,900	Fy: 0 Off Mkt. Date: 5/15/2008
A 1/4	MLS #: 70605229	Status: SLD	DOM: 321	Sale Price: \$331,660	Sale Date: 5/29/2008
	11-13 Church AVENUE Franklin, MA 02038		Rooms: 4 / 6 / /	Bedrooms: 2 / 3 / /	Baths: 1 / 1 / /
	Type: 2 Family Units	: 2	Acres: 0.12 (5428 sq.ft.)	Living Area: 2460	Year Built: 1850
	Remarks: Mint 2 fam.on quiet st. House was gutted in 01 & totally redone. Walls, ceilings, insu, electric, furnaces, kits, floors, baths, viny siding, porches. Windows about 8 years old. Large kits w/pantries, two awesome porches, 2 new driveways, walk to train, Dean and downtown. 2 miles to 495. 2nd & 3rd fl. unit is owner occupied. What a per			Garage: 0 Tax: \$2979 List Price: \$347,500	Parking: 4 Fy: 2007 Off Mkt. Date: 5/13/2008
1/4/	MLS #: 70878552	Status: SLD	DOM: 370	Sale Price: \$359,000	Sale Date: 6/1/2009
	57-59 EAST STREET Franklin, MA 02038		Rooms: 3 / 4 / 5 / 5	Bedrooms: 1 / 2 / 3 / 3	Baths: 1 / 1 / 1 / 1
	Type: 4 Family Units		Acres: 0.37 (16210 sq.ft.)	Living Area: 3220	Year Built: 1900
A LINE	downtown area, 17rm	s, 9brs, separate u	family money maker in nice utilities. Each apartment of water. Landlord elec hot	Garage: 0 Tax: \$3674	Parking: 8 Fy: 2008

# Click here to get a value analysis of your home

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<u>Warren@02038.com</u>

### Your Home's Current Value

Where does your home fit in the price ranges documented by the above sales?

You may be surprised to learn that getting a reliable answer to that question can be a challenge.

During a recent six month period, <u>almost 2700 home listings expired on the Massachusetts MLS after more than 365 days on market</u>. The owners of these homes seriously overpriced their properties and the homes sat unsold for one year or more before the seller gave up!

All those expired home listings attest to the difficulty of accurately forecasting what a home will sell for. Despite all the resources of modern technology available on the Internet to help homeowners determine the value of their property, people still frequently misjudge the market value of their homes!



1000s of web sites offer free, over-the-net home price estimates. Many use computer programs using mathematical formulae and public records. Others farm value inquiries out to less-established real estate agents who pay handsomely for the "lead". Both types of web-based home value estimators tout themselves as accurate predictors of home values.

However engaging and visually impressive most of these web sites are, the programs or people they rely on can produce some very misleading value estimates.

This is especially true in states like MA. Here, home values differ widely by township, subdivisions and neighborhoods tend to be small, and there is a great diversity of housing existing close together.



All of this hampers the ability of computer programs and non-local or inexperienced real estate agents to reliably derive the market value of individual homes.

This means that getting an accurate fix on your home's current market value remains part logical analysis, part intuition and part REALTOR savvy based on long experience pricing homes in the local market.

So to get a reliable fix on the likely selling price of your Franklin home, get a home value analysis from a <u>true Franklin expert</u>: Warren Reynolds, Esq., GRI, e-PRO!



Warren has a strong background in real estate law and an <u>impressive</u> <u>track record of successfully pricing and selling homes</u> in the Franklin, MA market.

Please feel free to click here to learn more about Warren.

You can view excerpts of some of the <u>many rave letters of</u> <u>recommendation</u> clients have written on behalf of Warren by clicking on the link above or the image at left.

There's always an active market for antique homes, especially since antique single family and multifamily properties make ideal homes for first time buyers. Since this group is currently providing substantial local housing demand, you may want to take advantage of this and start your home-sale planning now.

Call or email Warren for a free home value analysis. See how Warren's innovative marketing techniques and cutting-edge technologies will provide you with a quick, smooth, and more profitable sale for your home!

Click here to <u>request a home value analysis</u> or call Warren at 508-613-2889 . . . it's free, no cost or obligation!



For additional information about the quality of life and real estate investment opportunities afforded by the greater Franklin region of Massachusetts, please visit

02038.com



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